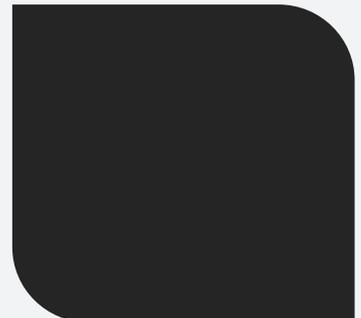


# FIRM PROFILE





“

There have been a lot of lucky sprinters in history, but there have been no lucky marathoners. It takes planning and perseverance to win a marathon.

– Don Connelly

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# About Us

Corundum & Associates is a valuation and advisory firm, led by a Chartered Surveyor with extensive sector expertise and a dedication to global standards of excellence. In a world that is becoming increasingly complex and interconnected, precise valuation is not just a technical task — it is a strategic necessity for investment confidence, capital allocation, and long-term value creation.

We collaborate with institutions, investors, and enterprises to bring clarity, reduce risk, and enable transformative decisions. Our advisory approach combines analytical rigour with commercial insight, turning vision into action and challenges into opportunities. Every engagement is founded on trust, discretion, and results.

We serve clients across various sectors and borders, delivering agile, data-driven solutions that adapt to changing market dynamics and regulatory environments.

## VISION STATEMENT

To become Africa's most trusted valuation and advisory firm, shaping decisions in land, business, and urban development.



## MISSION STATEMENT

To provide expert valuation and advisory services across six strategic practice areas, helping clients unlock value and make confident decisions in land, business, and real estate.



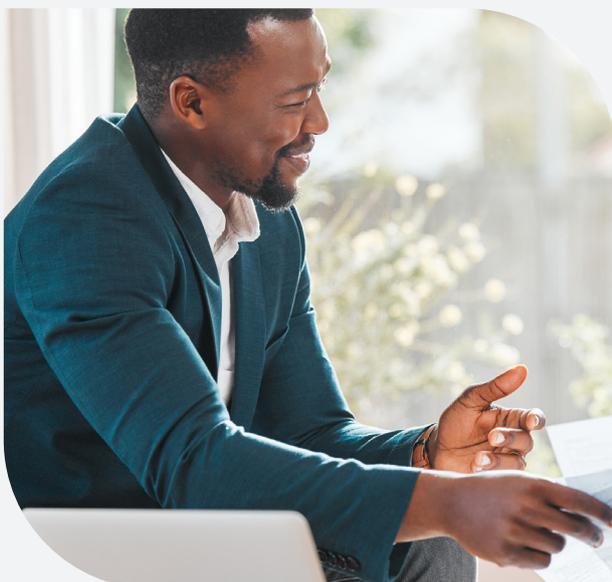
### VALUES

- Integrity
- Excellent service
- Professionalism



### WE GUARANTEE

Trusted valuation,  
Strategic clarity.





# Practice Areas



01

## CAPITAL MARKETS AND SECURED LENDING VALUATION

We provide valuation services that support lending, investment, and financial reporting. Our expertise ensures accurate, justifiable assessments of real estate and business assets, tailored for banks, investors, and institutions seeking risk-managed decisions in capital deployment.

02

## LAND LEASE ADVISORY AND MANAGEMENT

We help landowners, institutions, and estates unlock long-term value through structured leasing, rent reviews, and management strategies. Our advisory ensures fair returns, legal clarity, and sustainable stewardship of land portfolios in changing market conditions.

03

## LITIGATION SUPPORT AND DISPUTE RESOLUTION

Our firm delivers independent, court-ready valuations and expert support in land, estate, and business disputes. We serve law firms, mediators, and clients seeking credible valuation insights for negotiation, arbitration, or judicial proceedings.



04

## URBAN REDEVELOPMENT AND REAL ESTATE STRATEGY

We offer valuation and advisory services for land, buildings, and development rights affected by urban change. Our work supports planners, developers, and agencies in navigating compensation, acquisition, and investment in rapidly evolving urban environments.



05

## ESG AND INSURANCE VALUATION SERVICES

We provide property valuations for insurance cover, disaster risk, and ESG compliance. Our assessments help clients to meet underwriting criteria, manage environmental risks and plan for sustainability-related investments across residential, commercial, and institutional portfolios.

06

## SME AND PRIVATE BUSINESS VALUATION

We provide valuation solutions tailored to entrepreneurs, family businesses, and growing enterprises. Whether for financing, restructuring, or succession planning, our insights offer clarity on business worth and support strategic decisions with confidence and integrity.



# Industries & Specialities





## Our Positioning & Team

Corundum & Associates combines deep local expertise with international standards, providing dependable valuation and strategic advisory services to institutions, investors, and businesses across Africa and beyond. Our team has Chartered Surveyors, Valuation Consultants, and Land Economists who are registered by the Surveyors' Registration Board of Uganda and are Professional Members of the Royal Institution of Chartered Surveyors. It aligns its work with global best practices, including the International Valuation Standards (IVS) and RICS Valuation – Global Standards. By blending regional insights with global expertise, we deliver tailored, ethical, and actionable advice across diverse markets.

# Our Clients



We serve a broad spectrum of clients, from institutions and governments to private capital, who rely on our insight, accuracy, and strategic foresight to inform high-stakes decisions.

## Institutional Investors & Financial Institutions

Pension funds, private equity firms, banks, and capital market participants are seeking data-driven valuations for investment, lending, and compliance.

## Governments & Public Agencies

National and local authorities are involved in land reform, infrastructure planning, expropriation, and urban redevelopment.

## Real Estate Developers & Asset Owners

Developers, landlords, and asset managers handle acquisitions, disposals, repositioning, and lifecycle asset planning.

## Private Clients & Family Offices

High-net-worth individuals and private business owners need valuation for succession planning, financing, or strategic asset management.

## Educational & Institutional Landholders

Schools, universities, faith-based institutions, and foundations manage property portfolios and development interests.

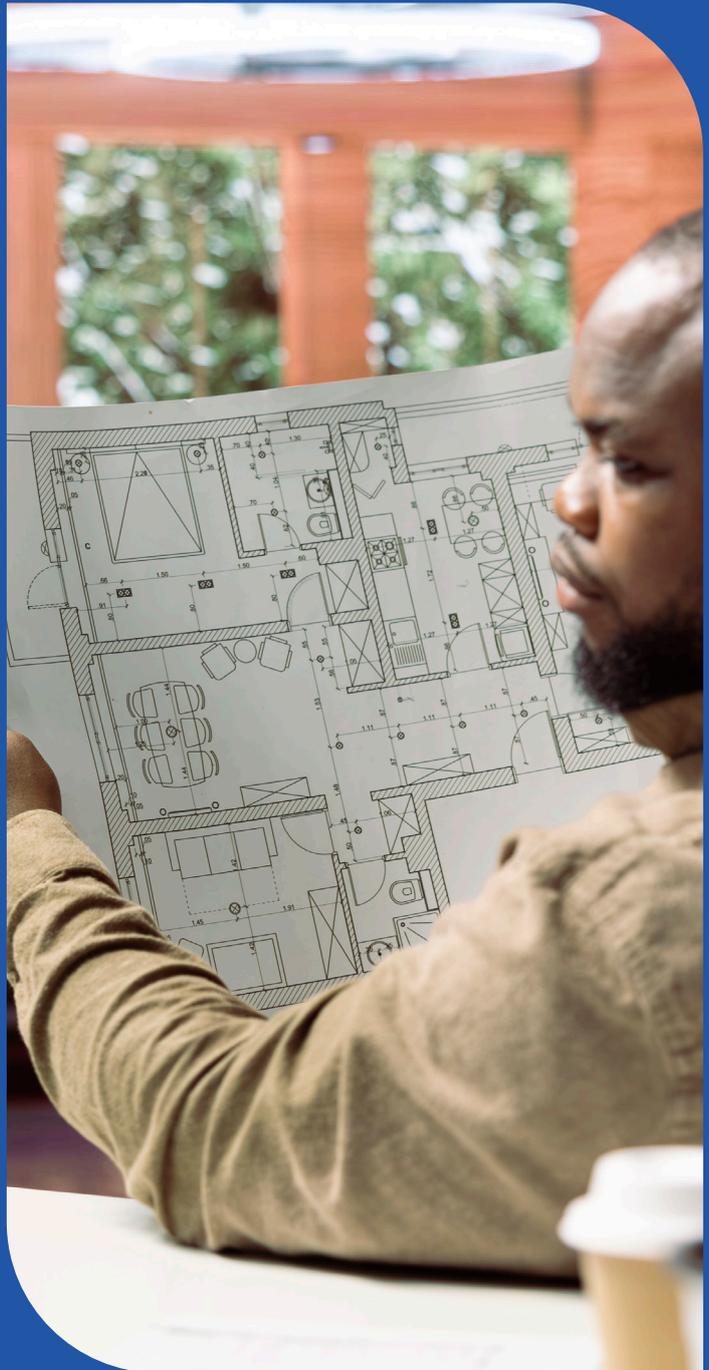
## Occupiers, Lessors & Lessees

Tenants, leaseholders, and property owners participate in leasing strategy, ground rent negotiations, or dispute resolution.

“

To the extent we have been successful, it is because we concentrated on identifying one-foot hurdles that we could step over rather than because we acquired any ability to clear seven-footers.

– Warren Buffett





## CONTACT US

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